

# Commissions Requirements

| Paid-As Rank | Personal Sales Volume (PSV) | Career PSV (CPSV) | Group Sales Volume (GSV)* | Downline Sales Volume (DSV) | Adjusted Downline Sales Volume (ADSV)* |
|--------------|-----------------------------|-------------------|---------------------------|-----------------------------|--|
| Rank 1       | 50                          | -                 | -                         | -                           | -                                      |
| Rank 2       | 100                         | 500               |                           | -                           | -                                      |
| Rank 3       | 100                         | 500               | 300                       | -                           | -                                      |
| Rank 4       | 200                         | 500               | 1,000                     | -                           | -                                      |
| Rank 5       | 200                         | 500               | 2,000                     | -                           | -                                      |
| Rank 6       | 200                         | 500               | 4,000                     | -                           | -                                      |
| Rank 7       | 200                         | 500               | 5,000                     | 10,000                      | -                                      |
| Rank 8       | 200                         | 500               | 5,000                     | 15,000                      | -                                      |
| Rank 9       | 200                         | 500               | 5,000                     | -                           | 40,000                                 |
| Rank 10      | 200                         | 500               | 5,000                     | -                           | 100,000                                |
| Rank 11      | 200                         | 500               | 5,000                     | -                           | 250,000                                |
| Rank 12      | 200                         | 500               | 5,000                     | -                           | 600,000                                |

\*Maximum 60% GSV and DSV Requirements from any one leg (60% limitation not applicable to Influencers located in the Canada Market)

| Paid-As Rank | Personal Sales | INFLUENCER BONUS |      |      |      |       |       |       |       |       |       | Level Bonus |    |    | Group Bonus |    |    | Generation Bonus |   |    | 2021 Monthly Legacy Bonus |
|--------------|----------------|------------------|------|------|------|-------|-------|-------|-------|-------|-------|-------------|----|----|-------------|----|----|------------------|---|----|---------------------------|
|              |                | PSC              | 250+ | 500+ | 750+ | 1000+ | 1250+ | 1500+ | 1750+ | 2000+ | 2500+ | 3000+       | L1 | L2 | L3          | GB | G1 | G2               | G3  | LB |                           |
| Rank 1       | 25%            | Product Credit   | 5%   | 7.5% | 10%  | 12.5% | 15%   | 17.5% | 20%   | 22.5% | 25%   | 5%          | 3% | 2% | -           | -  | -  | -                | -   |    |                           |
| Rank 2       | 25%            | Product Credit   | 5%   | 7.5% | 10%  | 12.5% | 15%   | 17.5% | 20%   | 22.5% | 25%   | 6%          | 3% | 2% | -           | -  | -  | -                | -   |    |                           |
| Rank 3       | 25%            | Product Credit   | 5%   | 7.5% | 10%  | 12.5% | 15%   | 17.5% | 20%   | 22.5% | 25%   | 6%          | 4% | 2% | -           | -  | -  | -                | -   |    |                           |
| Rank 4       | 25%            | Product Credit   | 5%   | 7.5% | 10%  | 12.5% | 15%   | 17.5% | 20%   | 22.5% | 25%   | 6%          | 4% | 3% | -           | -  | -  | -                | -   |    |                           |
| Rank 5       | 25%            | Product Credit   | 5%   | 7.5% | 10%  | 12.5% | 15%   | 17.5% | 20%   | 22.5% | 25%   | 6%          | 4% | 4% | -           | -  | -  | -                | -   |    |                           |
| Rank 6       | 25%            | Product Credit   | 5%   | 7.5% | 10%  | 12.5% | 15%   | 17.5% | 20%   | 22.5% | 25%   | 6%          | 4% | 4% | -           | -  | -  | -                | USD\$100 / £80 / CAD\$130<br>AUD\$130 / NZD\$140            |    |                           |
| Rank 7       | 25%            | Product Credit   | 5%   | 7.5% | 10%  | 12.5% | 15%   | 17.5% | 20%   | 22.5% | 25%   | 6%          | 4% | 4% | -           | -  | -  | -                | USD\$250 / £200 / CAD\$325<br>AUD\$325 / NZD\$350           |    |                           |
| Rank 8       | 25%            | Product Credit   | 5%   | 7.5% | 10%  | 12.5% | 15%   | 17.5% | 20%   | 22.5% | 25%   | 6%          | 4% | 4% | 2%          | 3% | 1% | 1%               | USD\$300 / £240 / CAD\$390<br>AUD\$390 / NZD\$420           |    |                           |
| Rank 9       | 25%            | Product Credit   | 5%   | 7.5% | 10%  | 12.5% | 15%   | 17.5% | 20%   | 22.5% | 25%   | 6%          | 4% | 4% | 2%          | 3% | 2% | 1%               | USD\$600 / £480 / CAD\$780<br>AUD\$780 / NZD\$840           |    |                           |
| Rank 10      | 25%            | Product Credit   | 5%   | 7.5% | 10%  | 12.5% | 15%   | 17.5% | 20%   | 22.5% | 25%   | 6%          | 4% | 4% | 2%          | 3% | 2% | 2%               | USD\$1,200 / £960 / CAD\$1,560<br>AUD\$1,560 / NZD\$1,680   |    |                           |
| Rank 11      | 25%            | Product Credit   | 5%   | 7.5% | 10%  | 12.5% | 15%   | 17.5% | 20%   | 22.5% | 25%   | 6%          | 4% | 4% | 2%          | 3% | 3% | 2%               | USD\$2,400 / £1,920 / CAD\$3,120<br>AUD\$3,120 / NZD\$3,360 |    |                           |
| Rank 12      | 25%            | Product Credit   | 5%   | 7.5% | 10%  | 12.5% | 15%   | 17.5% | 20%   | 22.5% | 25%   | 6%          | 4% | 4% | 2%          | 3% | 3% | 3%               | USD\$4,800 / £3,840 / CAD\$6,240<br>AUD\$6,240 / NZD\$6,720 |    |                           |

Sales commissions based upon retail sale price excluding taxes/VAT; bonuses based upon wholesale sale points (70% of retail)